



HiscoMex Bridges U.S. and Mexican Manufacturing Initiatives

Access to Mexican markets and management of third-party logistics on the rise



Mission Statement

To be a preferred distributor to our customers; to be a fair and caring employer; and to have an honest, respected relationship with our suppliers

Since 1997, HiscoMex, the wholly-owned subsidiary of leading industrial supplier Hisco, has been serving Mexico's electronics, automotive, medical, electrical and aerospace industries with 10 key stocking locations to support mission-critical operations. HiscoMex offers more than 4,000 Hisco products from over 500 leading manufacturers, including Alpha, Atlas Copco, 3M, Henkel

"HiscoMex has a long history of delivering documented value and integrated services to customers from Tijuana to Celaya, and we're proud to play a pivotal role in their success."

–Bob Dill, president and CEO

Loctite, Brady and Wacker. We extend Hisco's offerings and custom services south of the border and throughout the country. Our Atlas Copco, factory-authorized service centers in Juarez and Mexicali are conveniently located for essential repair and maintenance requests. As a certified service maquiladora with an IMMEX program, HiscoMex allows for duty-free importations of Hisco products and facilitates value-add services, such as third-party logistics (3PL). HiscoMex works with customers to employ tax-free maquila-to-maquila transfers and also sells to Mexican customers with domestic invoices (facturas). We also support customers through our in-house customs and in-house legal services.

The maquiladora program, initiated in 1965, was created to improve economic growth. Following the North American Free Trade Agreement (NAFTA) in 1994, the number of facilities more than doubled. Today, over 2,000 U.S. manufacturers operate maquilas for reduced labor costs, favorable duty and tax treatment and access to Mexican consumer markets. And HiscoMex provides importation services for IMMEX as well as non-IMMEX manufacturers. In response to increased manufacturing initiatives, Hisco established HiscoMex and remains on the forefront of supply chain solutions. Our signature "fast, friendly service" is a core philosophy we embrace in Mexico and throughout North America.

All HiscoMex locations have chemical permits (Cicoplafe) that allow for hazardous chemical importations and storage. With refrigeration facilities for solder paste, adhesives and other temperature-sensitive products, HiscoMex is a logical partner for electronic assembly and MRO needs. HiscoMex also warehouses products for Hisco's Precision Converting division (die-cut solutions) as well as its Adhesive Materials Group (custom adhesive repackaging solutions). HiscoMex is one of only a few AS9120 distribution companies with aerospace-certified sites in Mexicali, Bajío, Chihuahua and

Nogales. This competitive advantage enables us to fulfill our mission in the aircraft OEM and MRO industries and partner with Henkel Aero and Solvay Process Materials for the best-in-class solutions they have come to expect from HiscoMex.

Our customized Vendor Managed Inventory (VMI) services save you time and money by reducing your total cost of ownership. Specifically, HiscoMex works with you to lower costs, increase profitability and eliminate stock-outs as well as inefficiencies associated with hidden costs and more. Trust the authority to establish the right plan for your business that enhances your bottom line.

