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## PRESS RELEASE

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FOR IMMEDIATE RELEASE

### **Hisco Announces Strategic Packaging Agreement with WACKER**

*Authorized packager strengthens partnership, enhances configurations for first-time*

*North American distribution of specialty silicone materials*

HOUSTON—July 1, 2016—Hisco, an employee-owned, specialty distribution company serving the electronics, aerospace and defense industries and more, has entered into a strategic, packaging and distribution agreement with WACKER, one of the largest global silicone manufacturers. The agreement provides Hisco's Adhesive Materials Group (AMG) the opportunity to facilitate the packaging and North American distribution of 15 silicone-based materials previously only available in larger bulk packaging (5 gallon pails and 55 gallon drums). Now the one- and two-part silicones (RTVs) are available on [www.hisco.com](http://www.hisco.com) in assorted cartridges, jars and syringes and more as well as custom packages.

"The application solutions are virtually endless," said Chris Woody, vice president and Hisco fabrication division manager. "The collaborative nature of our relationship with WACKER supports mutual success for all parties and enables us to combine our advanced packaging capabilities with highly reliable, silicone-based products—the end goal being increased versatility and availability for our growing base of online customers."

WACKER silicone-based materials are shipped directly to Hisco for re-packaging, marketing and distribution. The one-part silicones are primarily packaged in 310 ml caulking cartridges, while the two-part silicones are packaged in 1.1 kg kits; although, nearly any size and type of packaging is available upon request.

"AMG is an authorized and approved packager for WACKER," said Bill Russell, WACKER marketing manager for Electronics and Lighting segments. "This arrangement ensures these materials are packaged according to WACKER quality standards, and shorter lead times will also result by having product locally stocked and sold by Hisco." Representatives from both companies are optimistic about this new arrangement, which provides opportunity for mutual growth by opening up a new market channel for customers purchasing one- and two-part silicone RTVs. The customized and smaller packaging will fill the needs of customers requiring this kind of specialized service.

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For more than 45 years, Hisco has delivered value to customers through quality products, process solutions and local inventory. The specialty distribution company serves electronic assembly, LED lighting, aerospace, defense, medical electronics, solar, automotive electronics and mold making industries. Today, the international branch network includes 35 stocking locations in three countries: the United States, HiscoMex in Mexico and HiscoCan in Canada. Three converting facilities provide value-added fabrication and custom repackaging. Hisco also offers vendor-managed inventory programs and logistic services. Its supplier base includes manufacturing giants 3M, Alpha, Henkel Loctite, Wacker and Brady, to name a few. For more information, visit [www.hisco.com](http://www.hisco.com).

WACKER is a globally leading chemical company with annual sales of around €5.3 billion (2015) and more than 65 years' experience in silicone technology. WACKER has a global network of 25 production sites, 22 technical competence centers and 50 sales offices supplying more than 3,200 products worldwide.

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