





## Are you looking for the right materials and solutions for your solar module manufacturing needs?

Our broad solar product offering ranges from adhesives, tapes, films, solar connectors, junction boxes, encapsulants, soldering materials, insulating technologies, laboratory supplies, clean room materials, packaging, and more.

## Hisco® Can Help You Find the Right Technologies Today

#### Quality Products From Trusted Brands

For more than 40 years, our supplier base has grown to include world-class organizations such as 3M<sup>TM</sup>, Alpha Metals, Brady, DuPont<sup>TM</sup> Kapton®, Henkel, Hosiden, Kimberly Clark, Loctite®, and Wacker.

## Certified Solar Specialists

Hisco® provides the technical support and engineering expertise you need for new solar applications. Each solar specialist is required to participate in an extensive training that highlights the latest industry trends, emerging technologies, and application support. Our team of solar specialists are trained to assist in process development, material specification and selection, and product support. Our solar specialists are highly trained professionals who will understand your business and develop improved ways to serve you.



#### Local Inventory

The international Hisco® branch network includes 33 stocking locations - 24 in the United States (including Puerto Rico), and nine operated by the HiscoMex subsidiary in Mexico and one operated by HiscoCan in Canada. Four Precision Converting facilities provide value-added fabrication and custom packaging. Local inventory allows Hisco® to respond rapidly to standard, JIT, and emergency needs.



Fast, friendly service is the core philosophy of our delivery operations; it is evident in our on-time delivery rate which exceeds 95 percent. Rush or emergency service is no problem – your Hisco® representative has the autonomy to get your products to you as fast as possible.



#### **Documented Cost Savings**

Hisco® understands the significance of reducing dollar per watt cost through effective supply chain solutions. In a nine-year period, we helped our customers realize cost savings and/or cost avoidances of more than \$62 million through our automated documented cost savings program. Not only do we create value, we document it. We'll supply a cost reduction form for your authorization that shows both direct and indirect benefits.



## Materials for your

# Solar Manufacturing and Installation Requirements

### Solar Connectors and Junction Boxes

Used for: Photovoltaic module assembly and field installation

- · Cost effective standard (UL & TUV approved) junction boxes
- · Pottant-free version offered
- Thin film and crystalline silicon options
- · Customized junction box designs available
- · Factory and field assembly connectors (MC-4 compatible)

## Adhesives and Sealants

Used for: Junction box bonding, ingot bonding, concentrator assembly, frame assembly and system installation

- · High-performance chemistries including silicones and hybrid polymers
- · Outstanding shear and peel adhesion
- · Rapid cure, UL-approved materials available
- · Available in various delivery forms from films to cartridges to drums

## **Potting Compounds**

Used for: Junction box and other component potting

- · Low viscosity for rapid and bubble-free fill
- Fast green strength
- · High dielectric strengths, flame resistant
- · Primerless adhesion

## **Encapsulants**

Used for: Photovoltaic module lamination

- · High transparency, outstanding weather resistance
- · Fast cure, high elongation
- · Excellent adhesion to metals, polymers and glass
- · Custom widths and thicknesses











## **Bonding Tapes**

Used for: Junction box bonding, frame bonding, rail bonding, edge seal and BIPV applications

- · Many formulations including acrylic foam tapes, transfer tapes, double-coated tapes, butyl tapes
- · Rolls and die-cut shapes
- · Instant adhesion, high strength and improved productivity

## Single-Coated Tapes

Used for: Cell placement, aesthetics, and module assembly

- · Dielectric tapes available in a variety of thicknesses and colors
- · Instant adhesion, high strength and improved productivity
- · Specialty footpads for non-penetrating racking on membrane roofs

## Specialty Sheet and Film Materials

Used for: Module assembly, component assembly and manufacturing process aids

- · Frontsheet, backsheet, thin film substrate and non-woven films
- Multiple layer laminations available
- · Custom sheet sizes and roll widths

#### **Label Solutions**

Used for: Module component and packaging identification

- · Printable labels, pre-printed labels, custom labels, scanners and software
- Static dissipative, repositionable and tamper proof labels are available for specialty applications
- · A variety of printers available, from handheld to high-performance thermal transfer printers

## Thermally Conductive Materials

Used for: Thermal management of solar concentrator systems

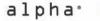
- · Tapes, adhesives, potting materials, gels, pads and greases
- · Optimized adhesion, substrate wetting, bond line thickness and thermal conductivity

## **Electrically Conductive Materials**

Used for: Charge collection and buss bar applications

- · Pressure-sensitive adhesive foil tapes
- · Printable conductive inks and adhesives
- · Solder- and tin-coated conductive ribbons









**DuPont™ Kapton®** 











## Soldering Materials and Equipment

Used for: Leaded and lead-free photovoltaic interconnect

- · Solder paste, pre-forms, cored and non-cored wire solder
- · Fluxes, cleaners, masks and thinners
- · Solder equipment and fume extraction hoods
- · Solder- and tin-coated conductive ribbons

## Wire Management

Used for: System assembly and field installation

- · UV-resistant cable ties and mounts
- · Heat-shrink tubing, wire-marking labels and grounding lugs

## Lab and Manufacturing Supplies

Used for: Production and Lab Use

- Microscopes Binocular and trinocular stereo-zoom microscopes with flat-panel LCD monitors, dual-boom ball-bearing stands, articulating arms, and microscopes and inspection lighting products
- Carts Universal cart, work-in-process cart, surface mount reel shelves, wire shelves, standard posts & casters
  and clean room equipment carts
- Desiccating cabinets Low humidity storage without the use of nitrogen
- Workstations Stand-alone, single-sided, add-on, electric memory, hard crank adjustable, back-to-back, quad stations, solution series, flow rack components, RTW work tables, and LAN and packaging, and custom workstations
- Hand tools Tweezers, pliers and cutters, dispensing products, small hand tools, super cutters, super pliers, screwdrivers, nutdrivers, knives, blades, crimping tools, replacement springs, compact handles, and heat sink tools

## Clean Room Materials and Supplies

Used for: Safety and Protection in Clean Environments

- Gloves Latex or nitrile gloves for clean environments; general purpose, chemical resistant, cut resistant, disposable and special purpose with innovative fabrics, protective coatings and comfortable liners
- Tacky mats General adhesive and high-tack mats, tacky rollers with polyethylene film, and mat frames
- · Smocks Disposable polypropylene lab coats, coveralls, and sleeves
- · Bouffant caps Disposable bouffant caps for general use, heavy-weight bouffant caps, and hair nets



alpha.



















## **Specialty Services**

## **Custom Packaging Systems**

Used to: Package solar modules and components

- · Effectively replaces conventional packaging
- · Made from durable, lightweight material and designed to reduce shipping and container costs
- · Re-usable, recyclable and safe for the environment
- Reduces the use of wood and deforestion
- · Reduces shipping-induced damage
- · Customized to meet your needs



## **Custom Converting**

Precision Converting, a division of Hisco®, specializes in delivering custom converting capabilities of flexible materials. From tapes and foams to plastics and adhesives, we specialize in rapid prototyping of custom design solutions, die-cutting, slitting, sheeting, laminating, and other specialty converting. We can provide solutions for bonding, insulating, conducting, fastening, protecting, masking, and gasketing.

In addition to providing field service capability, our experience and expertise enable us to provide solutions in thermal management and electronic shielding EMI/RFI. We understand the products, applications, and processes involved in solving your problems as a manufacturer within the solar industry.

- Slitting
- Level Winding
- Laminating and Sheeting
- Rapid Prototyping
- Die-Cutting
- · Kiss-Cutting



## Custom Adhesive Packaging Services

The adhesives packaging division of Hisco®, also known as Precision Converting, offers unique custom packaging solutions to meet precise specifications. We package adhesives, sealants and resins into economical containers that are easy to store. This custom packaging solution can supply user-friendly dispensing systems that help eliminate waste, increase production yields, save space, and lower costs of every application.

- · Packaged Materials
- Custom Urethane Formulation
- Custom Blending
- · Custom Pre-Mix, Vacuum & Frozen
- Custom Labels and Screen Print

## Vendor Managed Inventory

Hisco® offers a variety of inventory management solutions including VARS, a system designed to replenish stocking levels based on your inventory "max" level or by indicating your desired replenishment amount. Hisco® also offers software solutions and dispensing products that offer more control and accountability for your direct and indirect materials such as tools, safety products and MRO supplies.

Our technology and efficient capabilities allow us to effectively manage your inventory in order to meet your needs. All of our programs can be easily integrated into your back-end process to eliminate duplicate entry.

## **Quality Products From Trusted Brands**



















































































#### **ARIZONA**

#### **TEMPE**

1150 West Geneva Dr. Tempe, AZ 85282 Phone: (480) 968-6171 Fax: (480) 966-9634

#### **ARKANSAS**

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2721 N. Expressway 77 Harlingen, TX 78552 Phone: (956) 423-1616 Fax: (956) 423-6135

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4318 Center Gate Dr. San Antonio, TX 78217 Phone: (210) 657-4110 Fax: (210) 657-4218

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2027 196th St., SW, Ste A-106 Lynwood, WA 98036 Phone: (425) 582-2262 (425) 967-5916

#### CANADA - HiscoCan

#### **TORONTO - ONTARIO**

5109 Harvester Rd., Unit B11 Burlington, ON L7L 5Y9 Phone: (905) 633-8185 Fax: (905) 633-8188

#### **CARRIBEAN**

#### **PUERTO RICO/ DOMINICAN REPUBLIC**

Calle Rosendo Vela Acosta #7 Urb. Industrial Jardines de Carolina Carolina, PR 00987

Phone: (787) 701-7640 Fax: (787) 701-7643

#### **COSTA RICA**

#### **SAN JOSÉ**

Inside Costa Rica: 8819-9032 (813) 749-5942 USA:

## **MEXICO**

#### **CELAYA**

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#### **CHIHUAHUA**

Inside Mexico: (614) 481-8462 (915) 598-1127 USA:

#### **GUADALAJARA**

Inside Mexico: (333) 818-9500 USA: (915) 598-1127

#### **HERMOSILLO**

Inside Mexico: (662) 267-1337

or (631) 104-1476

USA: (520) 988-3107

#### **JUAREZ**

Inside Mexico: (656) 616-6214 (915) 598-1127

#### **MEXICALI**

Inside Mexico: (686) 582-6105 or (686) 555-8164 USA: (760) 718-3442

#### **MONTERREY**

Inside Mexico: (818) 327- 9840 USA: (956) 423-1616

#### **NOGALES**

Inside Mexico: (631) 104-1475

or (631) 104-1476

(520) 988-3107 USA:

#### **REYNOSA**

Inside Mexico: (899) 923- 4650 USA: (956) 423-1616

#### **TIJUANA**

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#### **UNITED STATES**

#### **HISCO CORPORATE**

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#### **ALL-SPEC**

5228 U.S. 421 Wilmington, NC 28401 Phone: (910) 763-8111 Fax: (910) 763-5664

#### **MEXICO - HiscoMex**

#### **HiscoMex CORPORAT**

Inside Mexico: (656) 616-7026 or (656)-616-2388

USA: (915) 217-2222

#### ADHESIVE PACKAGING

#### **ADHESIVE MATERIALS GROUP (AMG)**

10803 Vinecrest, Ste 190 Houston, TX 77086 Phone: (281) 885-3828 Fax: (281) 885-3829

#### PRECISION CONVERTING

#### **TEXAS**

10803 Vinecrest, Ste 190 Houston, TX 77086 Phone: (713) 983-0141 Fax: (713) 983-8454

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