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FOR IMMEDIATE RELEASE

Hisco Announces New Vice President of National Accounts

(March 16, 2016) HOUSTON, TEXAS – Hisco, an employee-owned, specialty distribution company primarily serving the electronics, aerospace and defense industries, announces the promotion of Greg Smith to vice president of national accounts.

A veteran of Hisco since 1989, Smith draws upon decades of sales management experience to provide strong leadership in this vital position. Smith was promoted to vice president in 2011; prior to his most recent role as northeastern zone manager, he held numerous positions at the branch level including warehouse technician, customer service representative, outside sales representative, strategic account manager and branch manager at Hisco's New Jersey office.

"With a dynamic sales background and more than 25 years with the company, Greg is the ideal leader for this important role," said Hisco President and CEO Bob Dill. "We extend our congratulations and appreciation to Greg for taking on this essential assignment."

Hisco's National Accounts Program combines the company's premiere talent in support of multi-site accounts to provide corporate-level strategy with local-level implementation. National Accounts Program customers benefit from uniform, pre-negotiated pricing and payment terms; standardized terms & conditions and service level agreements; customized VMI solutions designed to maximize cost savings; and focused training and technical support. At the heart of Hisco's National Accounts Program is the company's Documented Cost Savings plan, which has documented more than \$110 million in savings since 2000.

For more than 40 years, Hisco has delivered value to customers through quality products, process solutions and local inventory. The specialty distribution company serves electronic assembly, LED lighting, aerospace, defense, medical electronics, solar, automotive electronics and mold making industries. Today, the international branch network includes 34 stocking locations in three countries: the United States, HiscoMex in Mexico and HiscoCan in Canada. Two converting facilities provide value-added fabrication and custom repackaging. Hisco also offers vendor-managed inventory programs and specialized warehousing for chemical management, cold storage and logistic services. Its supplier base includes manufacturing giants 3M, Alpha, Henkel Loctite and Brady, to name a few. For more information, visit www.hisco.com.